

## STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2013

## SELECT INFORMATION FOR THE QUARTER ENDED 30TH JUNE 2013

## SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT

Particulars	(Rs. in Lacs)			
	Unaudited Three Months Ended 30.06.2013	Audited Three Months Ended 31.03.2013 (refer note 5)	Unaudited Three Months Ended 30.06.2012	Audited Year Ended 31.03.2013
<b>1. Income from Operations</b>				
a) Sales / Income from Operations	16,073	26,124	15,139	79,341
Less : Excise Duty	568	791	577	2,756
Net Sales / Income from Operations	15,505	25,333	14,562	76,585
b) Other Operating Income	11	34	60	149
<b>Total Income from Operations (net)</b>	<b>15,516</b>	<b>25,367</b>	<b>14,622</b>	<b>76,734</b>
<b>2. Expenses</b>				
a) Cost of materials consumed	10,325	15,622	9,742	51,498
b) Purchase of stock-in-trade	711	1,300	518	2,980
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(481)	110	(43)	(299)
d) Employee benefits expense	2,105	3,128	1,642	7,799
e) Depreciation and amortisation expense	220	212	180	791
f) Other expenses	2,179	3,327	2,001	10,106
<b>Total expenses</b>	<b>15,059</b>	<b>23,699</b>	<b>14,040</b>	<b>72,875</b>
<b>3. Profit from Operations before Other Income and Finance Costs (1-2)</b>	<b>457</b>	<b>1,668</b>	<b>582</b>	<b>3,859</b>
4. Other Income	390	204	246	588
<b>5. Profit before finance costs (3+4)</b>	<b>847</b>	<b>1,872</b>	<b>828</b>	<b>4,447</b>
6. Finance costs	217	385	237	1,199
<b>7. Profit Before Tax (5-6)</b>	<b>630</b>	<b>1,487</b>	<b>591</b>	<b>3,248</b>
8. Tax Expenses (Includes Deferred Tax)	209	506	190	1,099
<b>9. Net Profit after Tax (7-8)</b>	<b>421</b>	<b>981</b>	<b>401</b>	<b>2,149</b>
10. Paid up Equity Share Capital [Face Value - Rs.10 per share]	1,332	1,330	1,357	1,330
11. Reserves excluding Revaluation Reserves				16,938
12. Basic and diluted EPS for the period and for the previous year				
- Basic EPS (Rs.) [Not annualised]	2.90	6.78	2.95	14.85
- Diluted EPS (Rs.) [Not annualised]	2.87	6.65	2.90	14.56

Particulars	Three Months Ended 30.06.2013	Three Months Ended 31.03.2013	Three Months Ended 30.06.2012	Year Ended 31.03.2013
1. Public Shareholding				
- Number of Shares	8,094,068	8,073,768	8,049,968	8,073,768
- Percentage of Shareholding	60.75%	60.69%	59.33%	60.69%
2. Promoters and Promoter Group Shareholding				
(a) Pledged / Encumbered				
- Number of Shares	-	-	-	-
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-
(b) Non-encumbered				
- Number of Shares	5,230,335	5,230,335	5,517,393	5,230,335
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%
- Percentage of shares (as a % of the total share capital of the company)	39.25%	39.31%	40.67%	39.31%
Particulars				
Three months ended 30th June 2013				
<b>B INVESTOR COMPLAINTS</b>				
Pending at the beginning of the quarter		Nil		
Received during the quarter		Nil		
Disposed of during the quarter		Nil		
Remaining unresolved at the end of the quarter		Nil		

**Notes:**

- The above results for the quarter ended 30th June 2013 have been subjected to "Limited Review" by the Statutory Auditors of the Company as required under clause 41 of the Listing Agreement.
- The above results were reviewed by the Audit Committee at a meeting held on 24th July 2013 and were approved at the meeting of the Board of Directors held on 24th July 2013.
- The High Court of Judicature of Bombay vide its Order dated 10th May 2013, approved the Scheme of Amalgamation of Ion Exchange Services Limited, an associate of the Company, with the Company. The appointed date for the amalgamation was 1st April 2012. Consequently the Financial Results for the three months and for the year ended 31st March 2013 includes the results of Ion Exchange Services Limited. Pursuant to this amalgamation, 287,058 equity shares of the company held by Ion Exchange Services Limited has extinguished. Further, the Company is in the process of allotting 1,180,256 equity shares of Rs. 10 each to the shareholder of the Ion Exchange Services Limited.
- During the quarter ended 30th June 2013, 20,300 shares have been allotted pursuant to options granted under the Employees' Stock Option Scheme ESOS 2008.
- The figures of the three months ended 31st March 2013 are the balancing figures between audited figures in respect of financial year ended 31st March 2013 and the unaudited year to date figures upto the third quarter ended 31st December 2012.
- Pursuant to the amalgamation of Ion Exchange Services Limited (refer note 3), the figures of the current period / year are strictly not comparable to those of the previous period / year. Previous period / year figures have been regrouped / reclassified wherever necessary.

Particulars	(Rs. in Lacs)			
	Unaudited Three Months Ended 30.06.2013	Audited Three Months Ended 31.03.2013 (refer note 5)	Unaudited Three Months Ended 30.06.2012	Audited Year Ended 31.03.2013
<b>1. Segment Revenue</b>				
a) Engineering	8,680	16,570	8,313	47,718
b) Chemicals	5,661	7,182	4,926	23,440
c) Consumer Products	2,043	2,139	1,995	8,776
d) Unallocated	-	(8)	43	35
Total	16,384	25,883	15,277	79,969
Less : Inter segment revenue	868	516	655	3,235
Net Sales / Income from Operations	15,516	25,367	14,622	76,734
<b>2. Segment Results [Profit(+)/Loss(-) before tax and interest from segment]</b>				
a) Engineering	311	968	216	1,985
b) Chemicals	668	732	647	2,566
c) Consumer Products	52	78	57	275
Total	1,031	1,778	920	4,826
Less: i) Finance Cost	217	385	237	1,199
ii) Other unallocable expenditure net of unallocable income	293	59	173	786
Add: Interest Income	109	153	81	407
Total Profit (+) / Loss (-) Before Taxation	630	1,487	591	3,248
<b>3. Capital Employed (Segment Assets-Segment Liabilities)</b>				
a) Engineering	5,168	4,627	7,307	4,627
b) Chemicals	6,683	7,161	7,521	7,161
c) Consumer Products	906	1,013	1,071	1,013
Total Capital Employed in Segments	12,757	12,801	15,899	12,801
Add : Unallocable corporate assets less corporate liabilities	6,073	5,596	726	5,596
Total Capital Employed in Company	18,830	18,397	16,625	18,397

**Notes:**

- Segments have been identified in line with the Accounting Standard on Segment Reporting (AS-17), taking into account the Organisation structure as well as the differential risks and returns of these segments.
- Figures for the previous period / year have been regrouped / rearranged wherever necessary.



Zero B Eco



Zero B Kitchen Mate



Zero B Emerald