

Regd. Office: Ion House, Dr. E. Moses Road, Mahalaxmi, Mumbai - 400 011

## STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER 2016

	(Rs. in Lacs							
		Quarter Ended   Particulars 31.12.2016   30.09.2016   31.12.2015					Year Ended	
	Particulars	31.12.2016 Unaudited	30.09.2016 Unaudited	31.12.2015 Unaudited	31.12.2016 Unaudited	31.12.2015 Unaudited	31.03.2016 Audited	
1.	Income from Operations	Ollauulleu	Ullauulteu	Ollauulleu	Ollauulteu	Ollauulleu	71001100	
	a) Sales / Income from Operations	20,061	20,951	20,995	60,794	58,117	82,821	
	Less : Excise Duty	849	811	777	2,452	2,185	3,073	
	Net Sales / Income from Operations	19,212	20,140	20,218	58,342	55,932	79,748	
	b) Other Operating Income	57	33	40	130	156	258	
	Total Income from Operations (net)	19,269	20,173	20,258	58,472	56,088	80,006	
2.	Expenses							
	a) Cost of materials consumed	11,776	12,221	12,816	35,491	35,841	50,778	
	b) Purchase of stock-in-trade	839	884	743	2,697	1,904	2,675	
	c) Changes in inventories of finished goods,	(313)	(44)	(105)	(525)	(391)	(243)	
	work-in-progress and stock-in-trade							
	d) Employee benefits expense	2,500	2,452	2,342	7,440	6,657	8,626	
	e) Depreciation and amortisation expense	269	262	257	788	745	999	
	f) Other expenses	3,241	3,334	3,118	9,619	8,879	12,196	
	Total expenses	18,312	19,109	19,171	55,510	53,635	75,031	
3.	Profit from Operations before Other	957	1,064	1,087	2,962	2,453	4,975	
	Income and Finance Costs (1-2)							
4.	Other Income	389	278	252	1,023	988	1,221	
5.	Profit before Finance Costs (3+4)	1,346	1,342	1,339	3,985	3,441	6,196	
6.	Finance Costs	370	320	270	955	765	1,060	
7.	Profit Before Tax (5-6)	976	1,022	1,069	3,030	2,676	5,136	
8.	Tax Expenses	365	335	334	1,059	891	1,687	
	(Includes Deferred Tax)							
9.	Net Profit after Tax (7-8)	611	687	735	1,971	1,785	3,449	
10.	Paid up Equity Share Capital	1,467	1,467	1,456	1,467	1,456	1,456	
	[Face Value - Rs.10 per share]							
11.	Reserves excluding Revaluation Reserves						23,544	
12.	Basic and diluted EPS for the period and for							
	the previous year							
	-Basic EPS (Rs.) [Not annualised]	4.16	4.70	5.06	13.45	12.28	23.72	
	-Diluted EPS (Rs.) [Not annualised]	4.16	4.70	4.95	13.45	12.02	23.20	

- 1) The above results were reviewed by the Audit Committee at a meeting held on 24th January 2017 and were approved at the meeting of the Board of Directors held on 25th January 2017.
- 2) During the nine months ended 31st December 2016, 69,500 equity shares and 40,000 equity shares have been allotted pursuant to options granted under the Employees' Stock Option Scheme ESOS 2001 and Employees' Stock Option Scheme ESOS 2003 respectively.
- 3) Previous period / year figures have been regrouped / reclassified wherever necessary.

# SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs. in Lacs)

		Qı	uarter Ende	ed	Nine Months Ended		
	Particulars	31.12.2016			31.12.2016		31.03.2016
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1.	Segment Revenue						
	a) Engineering	10,582	10,916	11,307	31,327	30,640	44,883
	b) Chemicals	7,522	7,659	7,936	23,043	22,210	30,492
	c) Consumer Products	2,331	2,754	2,215	7,507	6,045	8,689
	d) Unallocated	-	-	-	1	-	51
	Total	20,435	21,329	21,458	61,878	58,895	84,115
	Less : Inter segment revenue	1,166	1,156	1,200	3,406	2,807	4,109
	Net Sales / Income from Operations	19,269	20,173	20,258	58,472	56,088	80,006
2.	Segment Results [Profit(+)/Loss(-)before						
	tax and interest from segment]						
	a) Engineering	306	349	415	1,044	1,020	1,778
	b) Chemicals	1,219	1,081	1,152	3,344	3,153	5,053
	c) Consumer Products	(140)	(82)	(94)	(308)	(337)	(375)
	Total	1,385	1,348	1,473	4,080	3,836	6,456
	Less: i) Finance Cost	370	320	270	955	765	1,060
	ii) Other unallocable expenditure net	321	268	331	917	925	996
	of unallocable income						
	Add: Interest Income	282	262	197	822	530	736
	Total Profit (+) / Loss (-) Before Taxation	976	1,022	1,069	3,030	2,676	5,136
3.	Capital Employed						
	(Segment Assets - Segment Liabilities)						
	a) Engineering	13,865	11,249	9,218	13,865	9,218	9,667
	b) Chemicals	8,534	9,555	8,127	8,534	8,127	8,571
	c) Consumer Products	958	1,214	1,545	958	1,545	1,434
	Total Capital Employed in Segments	23,357	22,018	18,890	23,357	18,890	19,672
	Add : Unallocable corporate assets less corporate liabilities	3,609	4,338	4,949	3,609	4,949	5,338
	Total Capital Employed in Company	26,966	26,356	23,839	26,966	23,839	25,010
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- 1) Segments have been identified in line with the Accounting Standard on Segment Reporting (AS-17), taking into account the Organisation structure as well as the differential risks and returns of these segments.
- 2) Figures for the previous period/year have been regrouped/rearranged wherever necessary.

For Ion Exchange (India) Limited

Place: Colombo, Sri Lanka Date: 25th January 2017

Raiesh Sharma **Chairman and Managing Director** 









From the house of Ion Exchange (India) Ltd.